

AS SEEN IN THE METROPOLITAN MAGAZINE

Getting the edge Secrets of a savvy shopper.

on Designer Furniture...



Teena Twilley's designer eye for a bargain keeps luring her back to THaT Furniture Store. She discovered this cherry sideboard for her salon, and furnished an entire room with great finds from this local treasure spot. The white chairs were featured in Trump's show "The Apprentice" and the 8-way, hand-tied, leather sofa is both durable and comfortable.*

Designer décor doesn't have to bust your budget. Just ask Designer's Edge owner, Teena Twilley. Discovering amazing bargains on pieces that look like they cost so much more is just one of her many talents. She explains how THaT* Furniture Store has made her quest so satisfying.

"It often takes just one or two quality pieces to make other affordable accessories and your whole room look more chic and expensive. At THaT* Furniture Store, I get the best of both. The durable craftsmanship and high-end style that I'm looking for in a statement piece, at prices that a deal-lover like me can't resist."

Teena recently spotted a solid cherry Pennsylvania House server and quickly knew just the place for it at her salon in Salisbury. "When I saw the piece that I now use as a coffee bar in my salon, I just loved the wood tone and the details, and knew it would match the feel in there. It works perfectly as a beverage station, and adds warmth to the setting."

Teena's passion for interior design doesn't end at the salon. In fact, her beautifully decorated home in Delmar also features some spectacular pieces found nowhere else on the Eastern Shore. "With my eclectic style, I like to choose a piece or two at a time, and then experiment with how to put it all together. I furnished one of my entire rooms from great finds at THaT* Furniture Store, but I found most of the pieces on different days. I love to just stop in and see what speaks to me. Then comes the fun of deciding where to put it."

When asked why she frequents the store, Teena responded, "I'm looking for pieces that are comfortable and livable. I have grandkids that come over, and I refuse to have pricey furniture that they're not allowed to touch. You see, I discovered long ago that it's not how much something costs, but how you put it all together that gives your design that warm, cohesive, 'wow' factor. THaT* Furniture Store has become one of my favorite spots to find a treasure."

Are you ready to visit a store that will feed your passion for a designer bargain? Don't wait too long... or your treasured piece may be gone.



THaT*

thatfurniturestore.net • 410-543-THAT (8428)
1005 N SALISBURY BLVD • NEXT TO PONZETTI'S PIZZA • MON-SAT (10AM - 6PM) • CLOSED SUN
Scratch & Dent, Irregulars, Showroom Samples... **50-80% OFF**